

Community Foundation of Greater Des Moines

Consolidated Financial Statements
December 31, 2012

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Independent Auditor's Report

To the Board of Directors
Community Foundation of Greater Des Moines
Des Moines, Iowa

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of the Community Foundation of Greater Des Moines which comprise the consolidated statements of financial position as of December 31, 2012 and 2011, and the related consolidated statements of activities and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Community Foundation of Greater Des Moines as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

McGladrey LLP

Des Moines, Iowa
September 30, 2013

Community Foundation of Greater Des Moines

Consolidated Statements of Financial Position
December 31, 2012 and 2011

	2012	2011
Assets		
Cash and cash equivalents	\$ 2,739,119	\$ 1,749,272
Investments:		
Certificates of deposit	72,323	2,003,969
Money market funds	35,167,270	24,053,809
Debt securities	30,169,867	18,901,890
Equity securities	68,985,001	58,458,407
Promissory notes	6,117,134	6,416,728
Other investments	76,694,356	67,105,742
Total investments	217,205,951	176,940,545
Pledges receivable	1,494,776	2,456,937
Income taxes receivable	-	281,795
Deferred tax asset	20,000	60,000
Prepaid and other assets	1,538,831	1,053,515
Property held for sale	1,772,850	172,850
Property and equipment:		
Land	300,000	300,000
Building	569,150	569,150
Furniture and fixtures	190,330	175,004
	1,059,480	1,044,154
Less accumulated depreciation	292,712	275,853
	766,768	768,301
Total assets	\$ 225,538,295	\$ 183,483,215
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 273,533	\$ 166,911
Grants payable	347,950	114,981
Annuity payable	141,129	76,889
Unearned revenue	63,930	409,080
Agency funds	66,305,692	48,934,829
Total liabilities	67,132,234	49,702,690
Commitments		
Net Assets		
Unrestricted net assets	157,566,535	132,608,252
Temporarily restricted net assets	839,526	1,172,273
Total net assets	158,406,061	133,780,525
Total liabilities and net assets	\$ 225,538,295	\$ 183,483,215

See Notes to Consolidated Financial Statements.

Community Foundation of Greater Des Moines

**Consolidated Statement of Activities
Year Ended December 31, 2012**

	Unrestricted	Temporarily Restricted	Total
Support and revenue:			
Contributions	\$ 37,524,148	\$ 183,334	\$ 37,707,482
Investment income	2,951,174	-	2,951,174
Net realized gain on investments	3,225,386	-	3,225,386
Net unrealized gain on investments	7,596,948	-	7,596,948
Special event revenue	5,325,253	-	5,325,253
Miscellaneous income	135,568	-	135,568
Net assets released from restriction	516,081	(516,081)	-
Total support and revenue	57,274,558	(332,747)	56,941,811
Expenses:			
Grants	25,228,667	-	25,228,667
Special event expense	5,239,500	-	5,239,500
Management and general	1,819,613	-	1,819,613
Depreciation and amortization	22,042	-	22,042
Total expenses	32,309,822	-	32,309,822
Increase (decrease) in net assets before income taxes	24,964,736	(332,747)	24,631,989
Income tax expense, net	6,453	-	6,453
Increase (decrease) in net assets	24,958,283	(332,747)	24,625,536
Net assets at beginning of year	132,608,252	1,172,273	133,780,525
Net assets at end of year	\$ 157,566,535	\$ 839,526	\$ 158,406,061

See Notes to Consolidated Financial Statements.

Community Foundation of Greater Des Moines

**Consolidated Statement of Activities
Year Ended December 31, 2011**

	Unrestricted	Temporarily Restricted	Total
Support and revenue:			
Contributions	\$ 20,749,357	\$ 338,001	\$ 21,087,358
Investment income	2,358,288	-	2,358,288
Net realized gain on investments	2,116,716	-	2,116,716
Net unrealized (loss) on investments	(2,261,645)	-	(2,261,645)
Special event revenue	4,956,197	-	4,956,197
Miscellaneous income	345,791	-	345,791
Net assets released from restriction	654,329	(654,329)	-
Total support and revenue	28,919,033	(316,328)	28,602,705
Expenses:			
Grants	24,072,308	-	24,072,308
Special event expense	4,871,735	-	4,871,735
Management and general	1,646,969	-	1,646,969
Depreciation and amortization	22,241	-	22,241
Total expenses	30,613,253	-	30,613,253
(Decrease) in net assets before income tax expense	(1,694,220)	(316,328)	(2,010,548)
Current income tax expense	58,437	-	58,437
(Decrease) in net assets	(1,752,657)	(316,328)	(2,068,985)
Net assets at beginning of year	134,360,909	1,488,601	135,849,510
Net assets at end of year	<u>\$ 132,608,252</u>	<u>\$ 1,172,273</u>	<u>\$ 133,780,525</u>

See Notes to Consolidated Financial Statements.

Community Foundation of Greater Des Moines

**Consolidated Statements of Cash Flows
Years Ended December 31, 2012 and 2011**

	2012	2011
Cash Flows from Operating Activities		
Change in net assets	\$ 24,625,536	\$ (2,068,985)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Donated investments	(14,307,614)	(11,704,793)
Donated property	(1,600,000)	-
Net unrealized and realized loss (gain) on investments	(10,822,334)	144,929
Depreciation	22,042	22,241
Deferred taxes	40,000	-
Changes in assets and liabilities:		
Pledges receivable	962,161	363,263
Prepaid and other assets	(485,316)	(52,508)
Income taxes receivable	281,795	211,831
Accounts payable, accrued expenses and grants payable	339,591	191,296
Annuity payable	64,240	7,203
Agency funds	17,370,863	6,436,380
Unearned revenue	(345,150)	268,372
Net cash provided by (used in) operating activities	16,145,814	(6,180,771)
Cash Flows from Investing Activities		
Purchases of investments	(34,926,283)	(32,967,544)
Proceeds from sale and maturity of investments	19,790,825	40,930,074
Purchases of property and equipment, net	(20,509)	(5,991)
Net cash provided by (used in) investing activities	(15,155,967)	7,956,539
Cash Flows from Financing Activities		
Payments on note payable	-	(1,300,000)
Net increase in cash and cash equivalents	989,847	475,768
Cash and Cash Equivalents		
Beginning	1,749,272	1,273,504
Ending	\$ 2,739,119	\$ 1,749,272
Supplemental Disclosure of Cash Flow Information		
Cash payments for (receipts from):		
Interest	\$ -	\$ 52,831
Income taxes, net	\$ (315,342)	\$ (153,394)

See Notes to Consolidated Financial Statements.

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies

Operations: Community Foundation of Greater Des Moines (the Foundation) was organized to receive gifts and bequests from private and public organizations and to make contributions to projects benefiting the Greater Des Moines community.

In 2005, the Foundation established a supporting organization, GDMCF Charitable Trust (the Trust), to help enhance fulfilling of the mission of the Foundation. The trustee is elected by, and serves at the pleasure of, the Foundation's board of directors.

In 2005, the Foundation established a wholly owned subsidiary, GDMCF Properties, LLC (Properties) to accommodate gifts of real estate. The entity was funded in 2008. Properties is a disregarded entity for tax purposes.

In 2006, the Foundation established a supporting business entity, GDMCF Golf Charity, LLC (the Classic), to accommodate acting as the hosting charity for the Principal Charity Classic golf event, which occurs annually in May or June. As sole member of the Classic, the Foundation appoints the Board of Managers. Revenues and expenses of the Classic are identified as special event in the accompanying financial statements. Activity related to the Classic event to occur subsequent to the balance sheet date is classified as unearned revenue and prepaid expenses. Special event expense included the following during the years ended December 31, 2012 and 2011:

	2012	2011
Principal Charity Classic:		
Grants	\$ 918,612	\$ 749,998
Program	2,310,596	2,187,859
Management and general	1,022,875	976,822
Cost of direct benefit to donors	524,389	499,596
Fundraising	463,028	457,460
Total special event expense	\$ 5,239,500	\$ 4,871,735

Significant accounting policies:

Principles of consolidation: The consolidated financial statements include the accounts of the Foundation, the Trust, the Classic and Properties. All material intercompany balances and transactions are eliminated in consolidation.

Basis of presentation: The financial statements of the Foundation have been prepared on the accrual basis and follow the accounting guidance for contributions received and contributions made and financial statements of not-for-profit organizations. Under these standards, the Foundation is required to report information regarding its consolidated financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Contributions received are reported as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions. The standards also provide that if the governing body of an organization has the right to remove a donor restriction, the contributions should be classified as unrestricted net assets. The Foundation receives contributions from donors with advice regarding distribution of the assets and the earnings therefrom. The Foundation attempts to meet the desires expressed by the donors at the time of the contribution; however, under the gifting agreements the Foundation reserves the right to modify any restrictions or conditions on the distribution of funds for any specified charitable purpose if, in the sole judgment of the Foundation's board of directors, such restrictions or conditions become unnecessary, undesirable, impractical, or inconsistent with the charitable needs of the community.

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Revenue recognition: Revenues are reported as increases in unrestricted net assets. Contributions, including unconditional promises to give, are recognized as revenue in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value on date of contribution based primarily on publicly available information. Contributions received with donor-imposed restrictions (including those for acquisition of long-lived assets) that are met within the same year as received are reported as unrestricted revenues. Special event revenue of the Classic is recognized when the event occurs. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets, unless their use is restricted by donor stipulation or by law. Expenses are reported as decreases in unrestricted net assets. The Foundation incurs an insignificant amount of fund-raising expenses during the year that are reported as a component of management and general expenses. The fund-raising expenses are related to the education of the public and encouragement of local philanthropy.

Use of estimates: The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents: The Foundation considers all unrestricted cash and all highly liquid investments with an original maturity date of 90 days or less, other than money market funds, to be cash and cash equivalents.

Concentration of risk: The Foundation maintains cash in bank deposit accounts which, at times, exceed federally insured limits. The Foundation has not experienced any loss in such accounts.

Pledges receivable: Pledges receivable due after one year are discounted at a risk-free rate and are presented as temporarily restricted net assets in the consolidated financial statements. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Unconditional promises to give as of December 31, 2012 and 2011 are summarized as follows:

	<u>2012</u>	<u>2011</u>
Unconditional promises expected to be collected in:		
Less than one year	\$ 705,250	\$ 1,284,664
One to five years	809,334	1,215,003
	<u>1,514,584</u>	<u>2,499,667</u>
Less unamortized discount (interest rates 0.36% to 2.01%) on pledges receivable	19,808	42,730
Net pledges receivable	<u><u>\$ 1,494,776</u></u>	<u><u>\$ 2,456,937</u></u>

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Investments: Investment income, realized gains and losses and unrealized appreciation or depreciation on investments is reported as increases or decreases in net assets. Investment securities include the following:

Certificates of deposit are valued by brokerage pricing services based on amortized cost, which approximates fair value.

Money market funds, debt securities, and equity securities are investments in publicly traded securities and are recorded at fair value based on quoted market prices at the reporting date.

Promissory notes receivable are carried at the amount of unpaid principal, which approximates fair value.

Other investments consist of fund of funds, hedge funds, investments in private equities, and other nonreadily marketable investments. The Foundation establishes their value primarily using the practical expedient, based on information gathered from the investees, including audited financial statements and other reports provided by the investees. The practical expedient allows for the use of NAV, either as reported by the investee fund or as adjusted by the Foundation based on various factors, to be used to determine fair value, under certain conditions.

Property and equipment: The Foundation capitalizes assets with estimated useful lives greater than one year at the cost to acquire that asset. Depreciation of building, furniture and fixtures is provided over the estimated useful lives of the assets on the straight-line basis (building - 39 years, and furniture and fixtures - 3-10 years).

Property held for sale: The Foundation committed to a plan to sell real estate received through donation. The real estate is recorded at the fair market value as determined by a third party, upon the receipt of the gift.

Unearned revenue: Unearned revenue consists of money received in advance from sponsoring organizations for the Foundation's activities with the Classic event, which occurs annually in May or June. After completion of the event, this funding will be considered earned by the Foundation.

Agency funds: The Foundation acts as a fiscal agent for other not-for-profit organizations that wish to establish a fund at the Foundation with its own funds and specifies itself as the beneficiary of that fund. The Foundation refers to such funds as agency funds and accounts for the transfer of such assets as a liability. For financial reporting purposes, distributions from agency funds in the amount of \$3,160,422 and \$4,025,323 and contributions to agency funds in the amount of \$14,632,279 and \$21,149,233 are not included in the reported grants and contributions of the Foundation at December 31, 2012 and 2011, respectively.

Income taxes: The Foundation is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code, and is generally exempt for federal income tax purposes on related income pursuant to Section 501(a) of the Internal Revenue Code. Certain investments of the Foundation are subject to the unrelated business income tax regulations, and occasionally will require the Foundation to pay tax on this unrelated business income.

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases (as it relates to the assets generating unrelated business income). Deferred tax assets and liabilities if any, are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Deferred tax asset consists of net operating loss carryforward that expires in 20 years related to unrelated business income generated from alternative investments.

The Foundation follows the accounting guidance for *Accounting for Uncertainty in Income Taxes*. In accordance with the guidance for uncertainty in income taxes, management has evaluated their material tax positions and determined that there are no income tax effects with respect to its financial statements. The Foundation is no longer subject to examination by federal or state authorities for years prior to 2009, nor have we been notified of any impending examination and no examinations are currently in process.

Fair value of financial instruments: Financial instruments include cash and cash equivalents, investments, pledges receivable, accounts payable, accrued expenses, grants payable, annuities payable, agency funds and notes payable.

The following methods and assumptions were used to estimate the fair value of each class of the Foundation's financial instruments, other than investments, which are described above and in Note 2, at December 31, 2012 and 2011:

Cash and cash equivalents, pledges receivable, accounts payable and accrued expenses, note payable and grants payable: The carrying amounts approximate fair value because of the short maturity of these instruments.

Annuity payable: The fair value is determined as the present value of expected future cash flows discounted at the interest rate actuarially determined for charitable gift annuities based on various assumptions.

Agency funds: The fair value approximates the fair value of the assets held by the Foundation on behalf of the agencies, which primarily consist of investments.

Fair value measurements: The Foundation estimates fair value using the guidance established by *Fair Value Measurements*, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in its principal market, or in the absence of a principal market the most advantageous market for the investment or liability. The Foundation accounts for its investments at fair value. In accordance with the guidance, the Foundation has categorized its investments, based on the priority of the inputs to the valuation technique which give the highest priority to quoted prices in active markets and the lowest priority to unobservable inputs, into a three-level fair value hierarchy. These levels are:

Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets that the Foundation has the ability to access as of the measurement date.

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable, or can be corroborated by, observable market data. Level 2 investments also include other investments, measured using the practical expedient, that do not have any significant redemption restrictions, lock up periods, gates or other characteristics that would cause report and liquidation date net asset value (NAV) to be significantly different, if redemption were requested at the report date.

Level 3 - The Foundation has elected to report the fair value of certain investments, primarily those included in other investments on the statement of financial position, using the practical expedient. The fair value of the investment is based on a combination of audited financial statements of the investees and monthly or quarterly statements received from the investees. These investments would have significant redemption and other restrictions that would limit the Funds' ability to redeem out of the fund at report date NAV. For all investments that don't meet the conditions for using the practical expedient, valuation is determined based on the fund's estimated liquidation net asset value.

Investments may be exposed to various risks, such as interest rate, market and credit risks. As a result, it is at least reasonably possible that changes in risks in the near term could affect investment balances, and those affects could be significant.

Current accounting developments: In October 2012, the FASB issued guidance which requires not-for-profit entities to classify cash receipts from the "nearly immediate" sale of donated financial assets as an operating activity in the statement of cash flows when received with no donor-imposed restrictions. When the donor has restricted the use of the cash receipts from the sale of donated financial assets, classification as a financing activity would be required. When financial assets are not "nearly immediately" sold, classification as an investing activity would be appropriate. The guidance is effective prospectively for fiscal years beginning after June 15, 2013.

Subsequent events: Subsequent events have been evaluated through September 30, 2013, the date the financial statements were available for issuance. Through that date there were no events requiring disclosure in the financial statements.

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 2. Investments

The following is a summary of the Foundation's investments under the hierarchy set by fair value guidance as of December 31, 2012 and 2011 for assets measured at fair value on a recurring basis:

	2012			Total
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Investments:				
Money market funds	\$ 35,167,270	\$ -	\$ -	\$ 35,167,270
Mutual funds:				
U.S. equity	45,385,067	-	-	45,385,067
International equity	16,485,735	-	-	16,485,735
Fixed income	30,169,867	-	-	30,169,867
Natural resources	7,114,199	-	-	7,114,199
Other investments:				
Real estate funds	-	-	6,752,913	6,752,913
International equities	-	27,439,726	2,006,898	29,446,624
Fund of funds	-	-	23,522,733	23,522,733
Fixed income funds	-	15,580,295	-	15,580,295
Other	-	-	1,391,791	1,391,791
	\$ 134,322,138	\$ 43,020,021	\$ 33,674,335	\$ 211,016,494

	2011			Total
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Investments:				
Money market funds	\$ 24,053,809	\$ -	\$ -	\$ 24,053,809
Mutual funds:				
U.S. equity	37,886,312	-	-	37,886,312
International equity	12,994,794	-	-	12,994,794
Fixed income	18,901,890	-	-	18,901,890
Natural resources	7,577,301	-	-	7,577,301
Other investments:				
Real estate funds	-	-	6,208,280	6,208,280
International equities	-	20,935,919	2,017,202	22,953,121
Fund of funds	-	-	22,288,123	22,288,123
Fixed income funds	-	14,156,857	-	14,156,857
Other	-	-	1,499,361	1,499,361
	\$ 101,414,106	\$ 35,092,776	\$ 32,012,966	\$ 168,519,848

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 2. Investments (Continued)

The following table provides a summary of changes in fair value of the Foundation's Level 3 investments for the year ended December 31, 2012:

	Real Estate Funds	International Equity	Fund of Funds	Other	Total
Beginning balance	\$ 6,208,280	\$ 2,017,202	\$ 22,288,123	\$ 1,499,361	\$ 32,012,966
Unrealized gains or losses in net assets from operations	551,527	155,489	1,748,495	30,057	2,485,568
Realized gains or losses in net assets from operations	21,570	145,933	(65,215)	78,651	180,939
Purchases of investments and paid capital calls	-	210,000	1,043,607	134,665	1,388,272
Proceeds from sale of investments and capital distributions	(116,947)	(486,271)	(1,455,938)	(317,558)	(2,376,714)
Reinvested interest income, net of management fees	88,483	(35,455)	(36,339)	(33,385)	(16,696)
Ending balance	<u>\$ 6,752,913</u>	<u>\$ 2,006,898</u>	<u>\$ 23,522,733</u>	<u>\$ 1,391,791</u>	<u>\$ 33,674,335</u>
Change in unrealized gains or losses for the period included in changes in net assets for assets still held at year end	<u>\$ 551,527</u>	<u>\$ 155,489</u>	<u>\$ 1,748,495</u>	<u>\$ 30,057</u>	<u>\$ 2,485,568</u>

The following table provides a summary of changes in fair value of the Foundation's Level 3 investments for the year ended December 31, 2011:

	Real Estate Funds	International Equity	Fund of Funds	Other	Total
Beginning balance	\$ 5,195,901	\$ 1,361,948	\$ 21,994,108	\$ 1,382,637	\$ 29,934,594
Unrealized gains or losses in net assets from operations	832,705	137,825	947,006	185,977	2,103,513
Realized gains or losses in net assets from operations	63,920	230,424	78,712	187,077	560,133
Purchases of investments and paid capital calls	209,875	900,000	1,285,720	70,007	2,465,602
Proceeds from sale of investments and capital distributions	(84,404)	(575,783)	(2,017,423)	(298,311)	(2,975,921)
Reinvested interest income, net of management fees	(9,717)	(37,212)	-	(28,026)	(74,955)
Ending balance	<u>\$ 6,208,280</u>	<u>\$ 2,017,202</u>	<u>\$ 22,288,123</u>	<u>\$ 1,499,361</u>	<u>\$ 32,012,966</u>
Change in unrealized gains or losses for the period included in changes in net assets for assets still held at year end	<u>\$ 832,705</u>	<u>\$ 137,825</u>	<u>\$ 947,006</u>	<u>\$ 185,977</u>	<u>\$ 2,103,513</u>

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 2. Investments (Continued)

Other investments are redeemable with the fund at net asset value under the original terms of the partnership and/or subscription agreements. However, it is possible that these redemption rights may be restricted or eliminated by the funds in the future in accordance with the underlying fund agreements. Due to the nature of the investments held by the funds, changes in market conditions and the economic environment may significantly impact the net asset value of the funds and, consequently, the fair value of the Foundation's interests in the funds. Although a secondary market exists for these investments, it is not active and individual transactions are typically not observable. When transactions do occur in this limited secondary market, they may occur at discounts to the reported net asset value. It is, therefore, reasonably possible that if the Foundation were to sell these investments in the secondary market, a buyer may require a discount to the reported net asset value, and the discount could be significant.

The following table provides a summary of information for other investments, by net asset class, that are calculated using a net asset value per share, or its equivalent, as of December 31:

Description	Fair Value	Unfunded Commitments	Redemption Frequency (if available)	Redemption Notice Period
2012				
Real estate funds (A)	\$ 6,752,913	\$ 68,400	See (A) below	See (A) below
International equity (B)	29,446,624	399,006	See (B) below	See (B) below
Fund of funds (C)	23,522,733	2,770,366	See (C) below	See (C) below
Fixed income funds (D)	15,580,295	-		
Other (E)	1,391,791	393,828		
	<u>\$ 76,694,356</u>	<u>\$ 3,631,600</u>		
2011				
Real estate funds (A)	\$ 6,208,280	\$ 68,400	See (A) below	See (A) below
International equity (B)	22,953,121	850,408	See (B) below	See (B) below
Fund of funds (C)	22,288,123	4,485,973	See (C) below	See (C) below
Fixed income funds (D)	14,156,857	-		
Other (E)	1,499,361	537,490		
	<u>\$ 67,105,742</u>	<u>\$ 5,942,271</u>		

- (A) Includes funds invested in debt and equity securities and other investments related to real estate, with a focus on residential, commercial, industrial and retail investments and properties with no particular geographic concentration. Approximately \$1,600,000 is subject to 45-60 day redemption notice requirements (2011, \$1,400,000). Redemptions for the balance of the portfolio are generally not allowed and are subject to approval of the fund administrator.
- (B) These represent primarily globally diversified portfolios in debt and equity securities, including those issued or guaranteed by the United States and foreign governments and related agencies. Included in this portfolio is a \$7,300,000 fund invested in small cap stocks of foreign entities (2011, \$5,900,000). Investments in foreign entities will incur exposure to risks from economic instability, unfavorable political developments and currency fluctuations. There are no redemptions allowed on \$2,000,000 (2012 and 2011) and the remainder of the portfolio allows monthly redemptions.

Community Foundation of Greater Des Moines

Notes to Consolidated Financial Statements

Note 2. Investments (Continued)

- (C) Includes globally diversified feeder funds and funds of funds approximately 50% invested in illiquid investments of closed-end funds with the remainder in debt and equity securities and futures and options. Redemptions in many cases are subject to the provisions of the underlying fund agreement, with some funds within the fund of funds currently suspending redemptions. Of the total net asset class, \$3,200,000 allows semi-annual redemptions with a 100-day notice (2011, \$2,900,000) and approximately \$11,600,000 allows annual redemptions with a 100-day notice (2011, \$10,700,000). Redemptions are not allowed on \$2,600,000 (2011, \$2,200,000). Additionally, the Foundation has elected to liquidate one fund totaling \$2,600,000 (2011, \$3,000,000), which will occur over the next few years as underlying fund investments are sold and the fund is still subject to market prices adjustments. The remaining funds have suspended redemptions.
- (D) These represent funds invested in primarily fixed income funds.
- (E) These represent funds with no particular industry or geographic focus with the remainder in debt and equity securities and futures and options.

Note 3. Note Payable

The Foundation does not typically use debt to finance operating activities. There are times, however, as fiscal agent for project funds when project expenses need to be paid prior to pledges receivable being collected. To facilitate timely completion of projects, the Foundation will from time to time enter into a debt agreement related to those specific projects. The pledges receivable for those projects are used as collateral for the notes. The notes are paid as the pledge payments are received by the Foundation.

On May 16, 2007, the Foundation entered into a \$4,000,000 line of credit with a bank that matures on January 5, 2014. There was no outstanding balance on this line of credit at December 31, 2012 or 2011.

Note 4. Endow Iowa Program

The Foundation participates in the Endow Iowa Program (the Program), which is administered by the Iowa Economic Development Authority through qualified community foundations. The Program's purpose is to create sustainable, philanthropic opportunities for charitable impact in Iowa communities. The legislation governing the Program requires that contributions received be accumulated in a fund, referred to as a 'permanent endowment', for purposes of calculating annual spending, which may not exceed 5% of the prior year ending fair market value of the Program funds. At December 31, 2012 and 2011, unrestricted net assets includes \$65,139,486 and \$48,974,618, respectively, related to the Program.

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Notes to Consolidated Financial Statements

Note 5. Internal Asset Classification

The Foundation uses an internal asset classification method that describes the nature of the underlying funds. The terminology used includes:

- Assets in money market portfolio – these money market funds include cash for all short-term or project-related funds which will be spent within the near term.
- Assets in other investments – this classification includes other investment portfolio, short-term investments, nonliquid assets, and life insurance policies that are held for specific funds.
- Assets in long-term growth portfolio – this portfolio is the long-term endowment portfolio for funds of an endowment nature that won't be spent out in the near term.
- Pledges and accounts receivable – the Foundation acts as the fiscal agent for many projects throughout Greater Des Moines. As the fiscal agent, the Foundation receives and manages pledges for those projects.

As of December 31, 2012 and 2011, the Foundation had the following balances in the above asset classification categories:

	<u>2012</u>	<u>2011</u>
Assets in money market portfolio	\$ 28,856,652	\$ 19,237,014
Assets in other investments	38,909,667	20,496,952
Assets in long-term growth portfolio	154,506,725	139,277,602
Pledges and accounts receivable	2,074,837	3,393,182
Prepaid expenses	366,551	310,164
Land, building, contents	766,768	768,301
Total assets	<u>\$ 225,481,200</u>	<u>\$ 183,483,215</u>